

Chronic Care Staffing Ranks No. 31 on the SC 50 Fastest Growing Companies List

With a Three-Year Revenue Growth of 275 Percent, Chronic Care Staffing Receives Ranking No. 31 Among South Carolina's Fastest-Growing Private and Public Companies

CHARLESTON, S.C. (PRWEB) November 11, 2022 -- Chronic Care Staffing, LLC ("CCS"), a leading outsourced provider of clinically-based virtual care management services, has been recognized by The South Carolina Business Awards as one of the fastest-growing companies in the Palmetto State. Chronic Care Staffing ranks number 31 on the SC 50 Fastest Growing Companies list with three-year revenue growth of 275%.

Requirements for consideration include a South Carolina headquarters, three full fiscal years of operation, and revenues of at least \$3 million in the most recent reported year. Members of the sponsoring organizations (including The Capital Corporation, Integrated Media Publishing, Quality Business Systems, and PNC Bank) also make site visits to the nominees to meet with company executives.

Patient Focus

CCS was founded in 2015, coinciding with the launch of CMS' Chronic Care Management initiative. CCS created a nationwide clinical delivery model that focuses on the remote delivery of high-quality patient care. CCS's Care Coordinators develop a strong rapport with their patients and can more quickly address and document changes in the patient's condition between office visits. Notes are documented in real-time, improving communication and insight to help with the management of elevated risk, chronically ill patients. This model has proven to help improve outcomes and quality measures. Examples include fewer patient A1Cs, improved medication compliance, an increased focus on the social determinants of health, and reduced ER visits, as well as decreased hospital readmissions.

Physician Focus

Programs such as CCM, <u>Annual Wellness Visits</u>, and <u>Transitional Care Management</u> are the foundations for maximizing value-based reimbursement. Healthcare providers who partner with CCS not only realize meaningful direct reimbursement from these services but also in other areas such as increased ACO Shared Savings and downstream revenue. CCS leverages its network of nurses to scale up programs to meet its clients' needs without requiring any upfront investment, which National Sales Director Patrick Dowd says, "is a winwin for clients and their patients."

Partnership Based Approach

CCS's growth is a direct reflection of the quality of its client partnerships. CCS has been fortunate to partner with successful Federally Qualified Health Centers, Hospital Systems, Private Practices, and Specialists across the country. Many clients partner with CCS initially to implement and manage CCM programs and subsequently expand the relationship to include other services designed to improve patient care. "We view all of our client relationships as long-term partnerships," says COO Connor Danielowski. "CCS certainly wouldn't be where it is today without the strong relationships we have with our clients."

Nursing Excellence

From the start, CCS invested in its recruiting and credentialing teams to ensure only the highest-caliber clinicians work on behalf of its clients. "It is not easy to be a part of CCS's clinical team," says CEO Cas Danielowski. "Our clinical leadership team and Care Coordinators are our biggest strengths."



A Win for the Home Team

Having also recently earned a ranking on the 2022 <u>Inc. 5000 list</u> of superior-growth companies nationwide, the Chronic Care Staffing team finds special significance in being recognized as one of "the Palmetto State's 50 most dynamic and successful companies that have contributed significantly to South Carolina's economy through exceptional increases in revenues and employment."

Celebrating Past Growth, Looking Forward

The South Carolina 50 Fastest Growing Companies designation also offers the management team of Chronic Care Staffing an opportunity to reflect – and maintain perspective. "CCS being recognized for outstanding growth is gratifying," Cas Danielowski explains. "But the goal of growth was always secondary to our mission, which is to provide a much-needed service to the patient and the provider and to do it better than anybody else. We have done that and growth has been our reward. Now, with an established footprint of clients in South Carolina and nationwide, we will continue to look for new and better ways to serve our clients and their patients with outsourced staffing programs. With that unwavering focus on service, we are confident that our growth will continue."

About Chronic Care Staffing

Chronic Care Staffing collaborates nationwide with clients ranging from small practices to large health systems. CCS is a sister company of Joint Commission-certified Millenia Medical Staffing and has access to a network of nurses across the United States. CCS is a clinically-based company that does not sell software – all our programs are designed to generate income for our clients without an upfront investment.

For additional information about Chronic Care Staffing, please contact Patrick Dowd, National Sales Director. Telephone (888) 254-4435. Email: connect@ccmstaff.com



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